



## REVA Delivers 100% Occupancy in a Soft Market



August 2010 - The team at REVA Management Advisors, LLC announced today that they had signed a four-year lease with SunTrust Banks, Inc. for 44,753 square feet on behalf of the owners of the Fairfax Building in Richmond, VA.

*“Through aggressive management and leasing, we have been successful in keeping the Fairfax Building nearly 100% leased since its acquisition in 2006” said Chris Sadler, Managing Director. “The extension of the SunTrust lease for four more years validates our tenant-centered approach and serves to ensure the value of this investment for our clients” Sadler commented, “through our hands-on approach, we have been able to deliver the performance we promised our clients even in today’s challenging real estate environment”.*

*“Quality tenants (good credit) and cash flow are the key to successful real estate investment – the fundamentals are more important now than ever! We are very pleased to be able to provide our clients with superior performance and to ensure that their distributions remain as projected into the future” adds Sadler, “this is a big win for all concerned”.*

SunTrust Banks, Inc. (NYSE:STI) with total assets of \$170.7 billion on June 30, 2010, is one of the nation’s largest and strongest financial services holding companies. SunTrust unsecured debt maintains a Moody’s rating of BBB+. SunTrust’ operates 1,675 retail branches and 2,902 ATMs are located primarily in Florida, Georgia, Maryland, North Carolina, South Carolina, Tennessee, Virginia, and the District of Columbia. In addition, SunTrust provides clients with a full selection of technology-based banking channels including online, 24-hour customer services centers, and the latest mobile devices.



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*REVA Management Advisors, LLC is a full service asset management firm based in Richmond, Virginia which specializes in the management of structured real estate transactions. For more information you may call Chris Sadler, Managing Director at 866-842-7545. Chris has an MBA from the Owen Graduate School at Vanderbilt University and over 25 years of experience in the commercial real estate field.*